

Financial Highlights

Boehringer Ingelheim group of companies	2009	2008	Change
Net sales	12,721	11,595	+ 10%
by region: Europe	31%	33%	
Americas	49%	48%	
Asia, Australasia, Africa	20%	19%	
by business:			
Human Pharmaceuticals	95%	96%	
Animal Health	5%	4%	
Research and development	2,215	2,109	+ 5%
Personnel costs	3,221	3,004	+ 7%
Average number of employees	41,534	41,300	+ 1%
Operating income	2,239	1,980	+ 13%
As % of net sales	17.6%	17.1%	
Income after taxes	1,764	1,428	+ 24%
As % of net sales	13.9%	12.3%	
Shareholders' equity	5,901	4,703	+ 25%
Return on shareholders' equity	37.4%	42.2%	
Cash flow	2,409	1,997	+ 21%
Investments in tangible assets	630	665	- 5%
Depreciation of tangible assets	470	453	+ 4%

Amounts in millions of EUR, unless otherwise indicated