

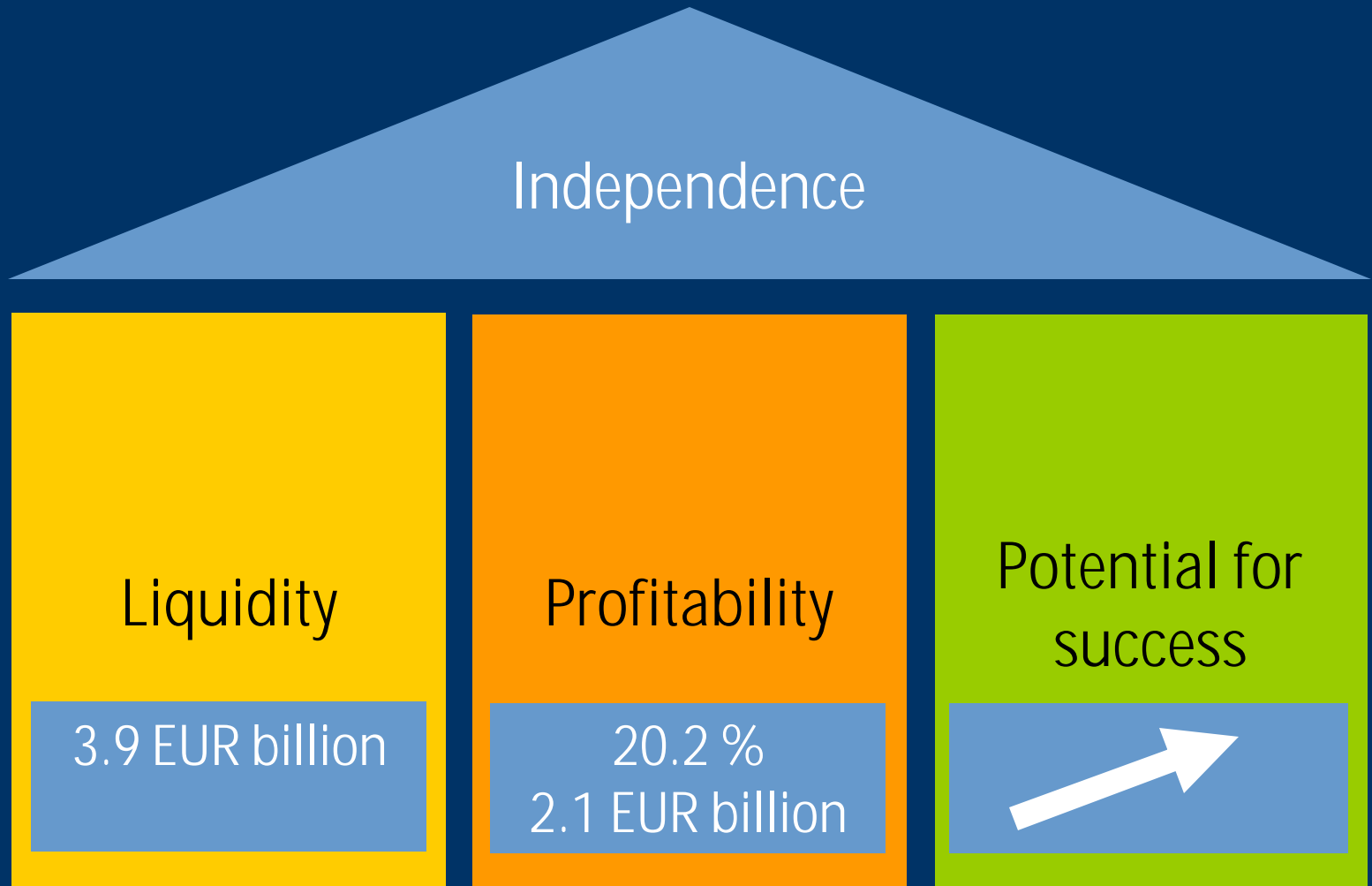


Annual Press Conference 2007

Financial Figures 2006

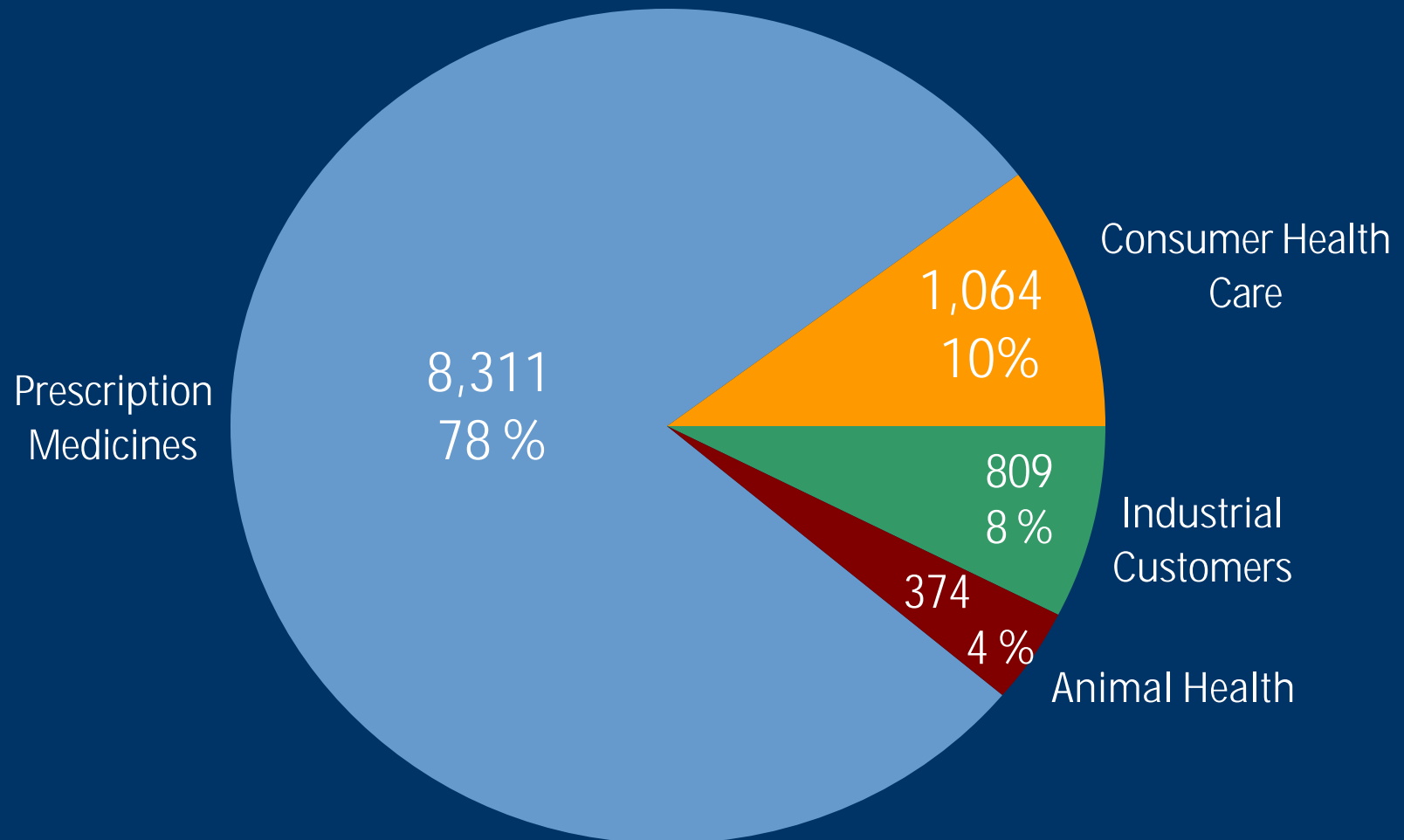
Prof. Marbod Muff

Financial Performance 2006



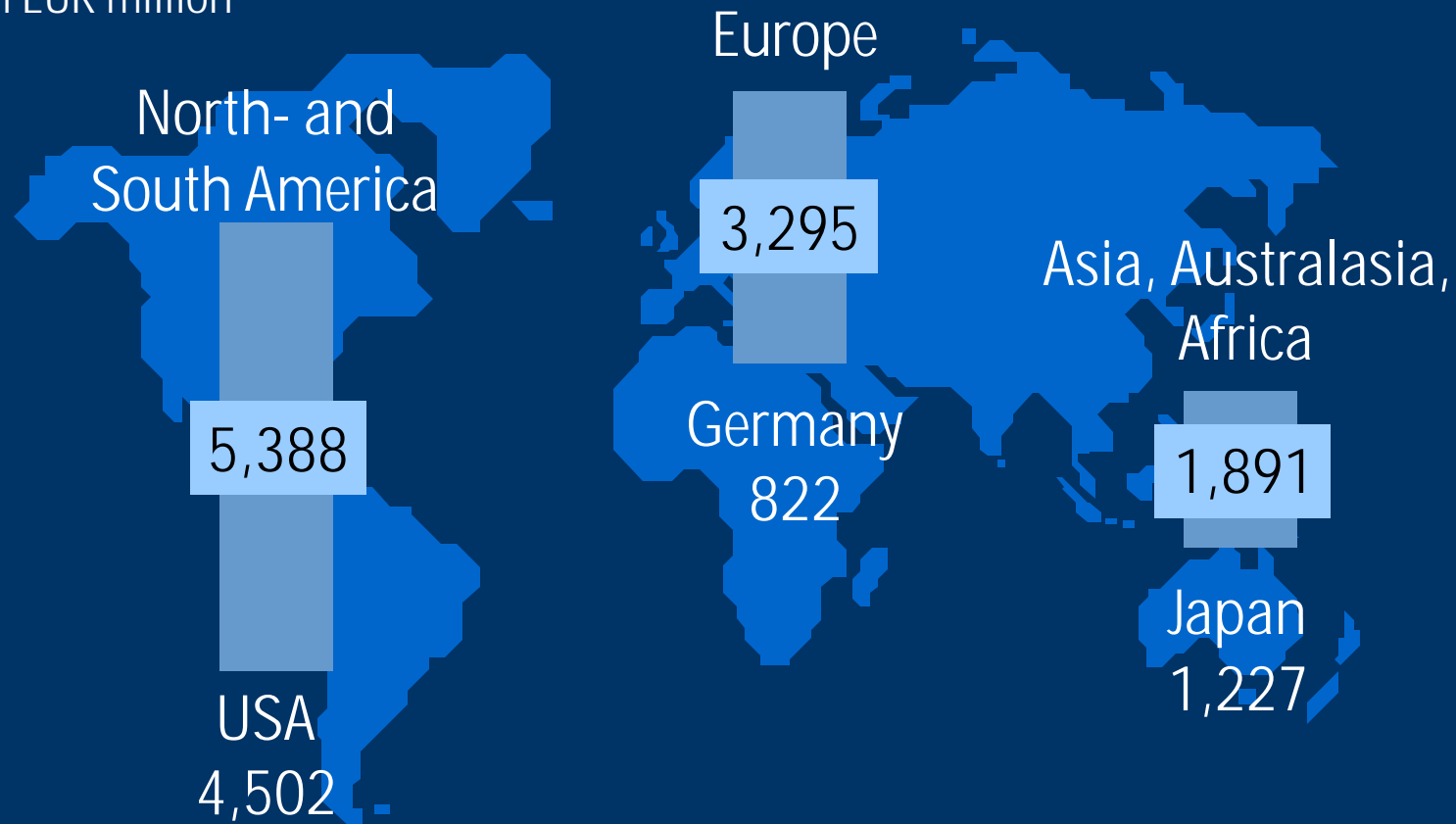
Net Sales 2006 by Business Segment

in EUR million



Net Sales 2006 by Region

in EUR million



Net Sales 2006 by Components

in EUR million

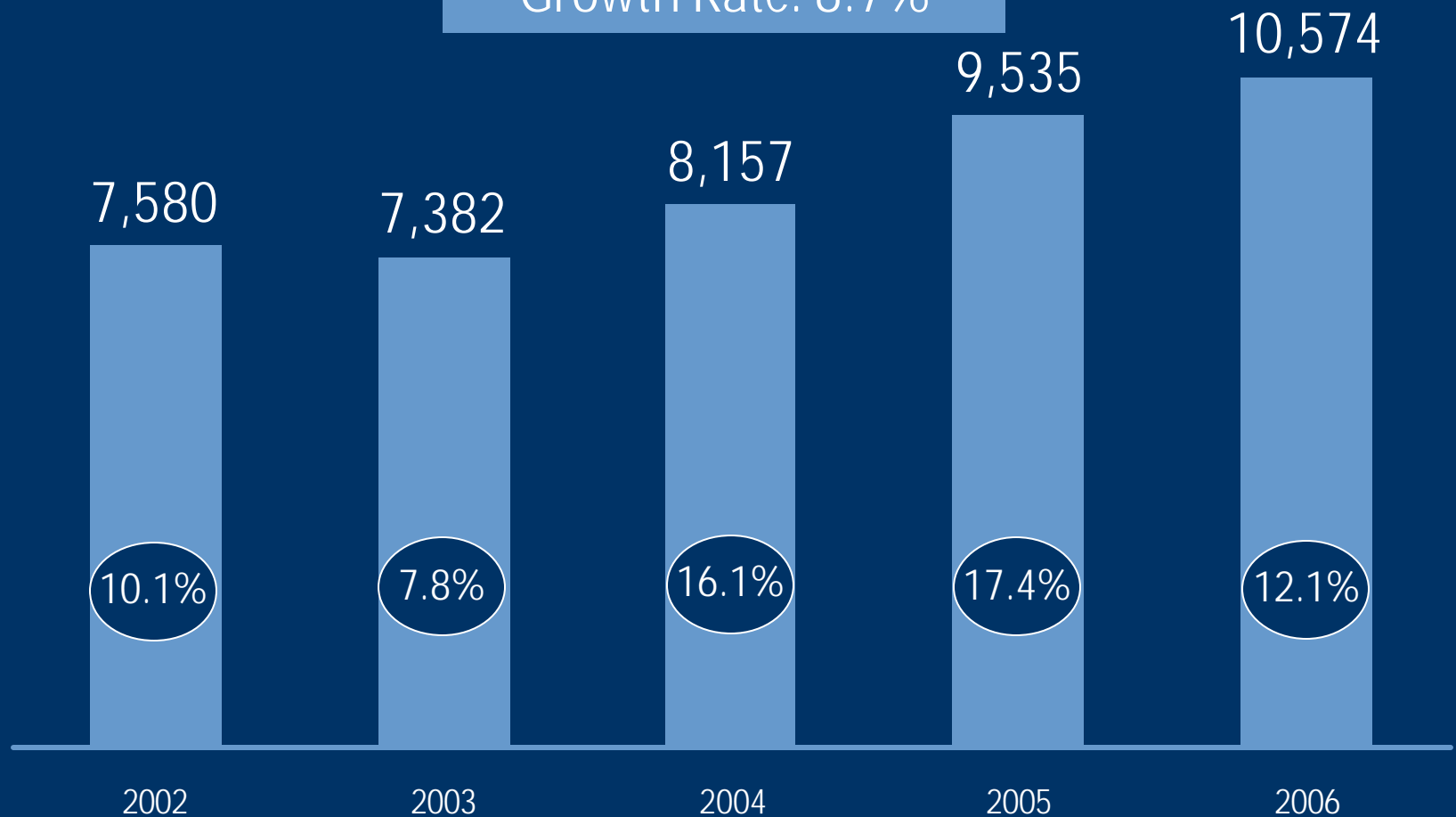


Development of Net Sales

in EUR million

(%) = Local Growth

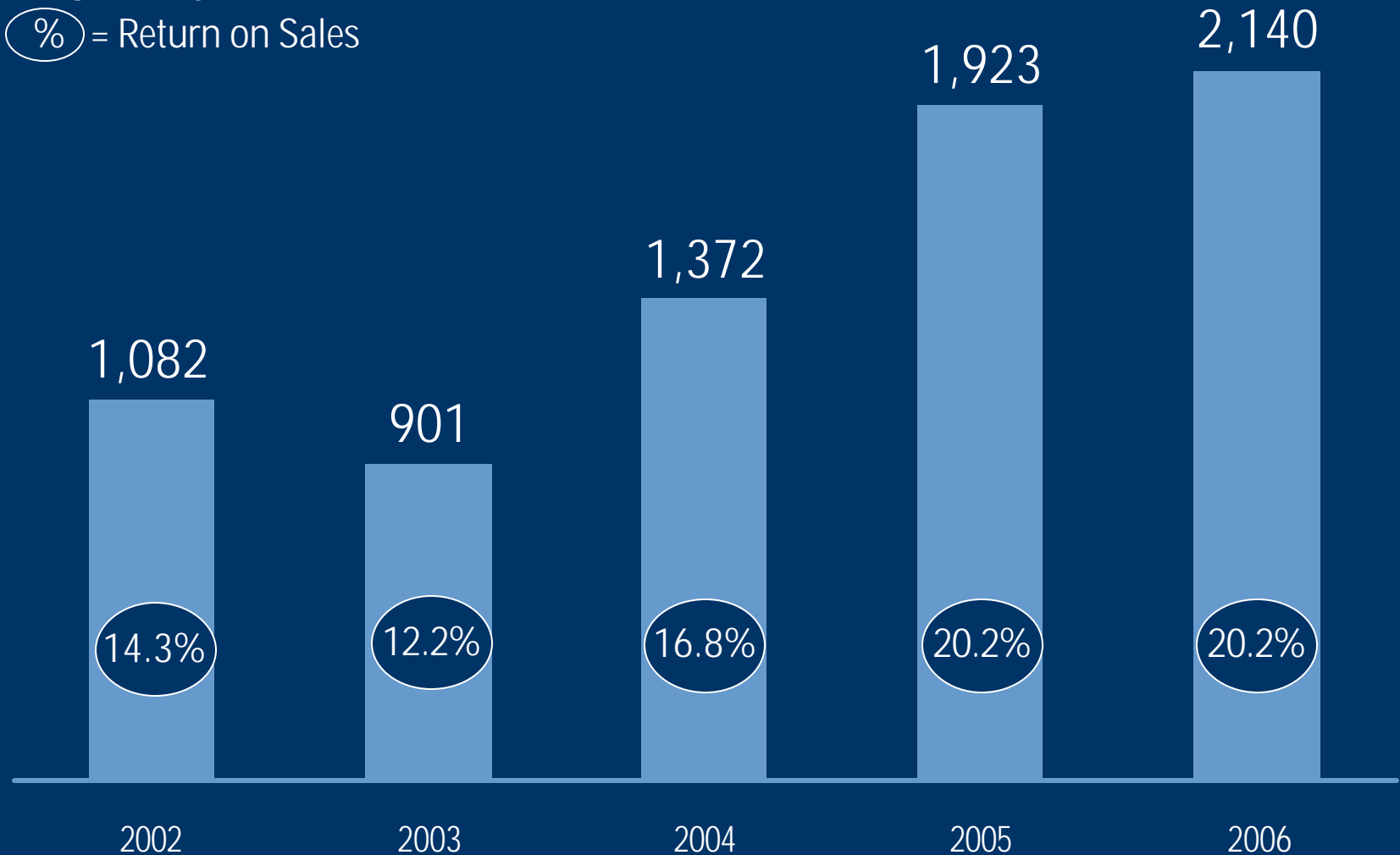
Compound Annual
Growth Rate: 8.7%



Operating Income

in EUR million

(%) = Return on Sales



Profit and Loss Statement

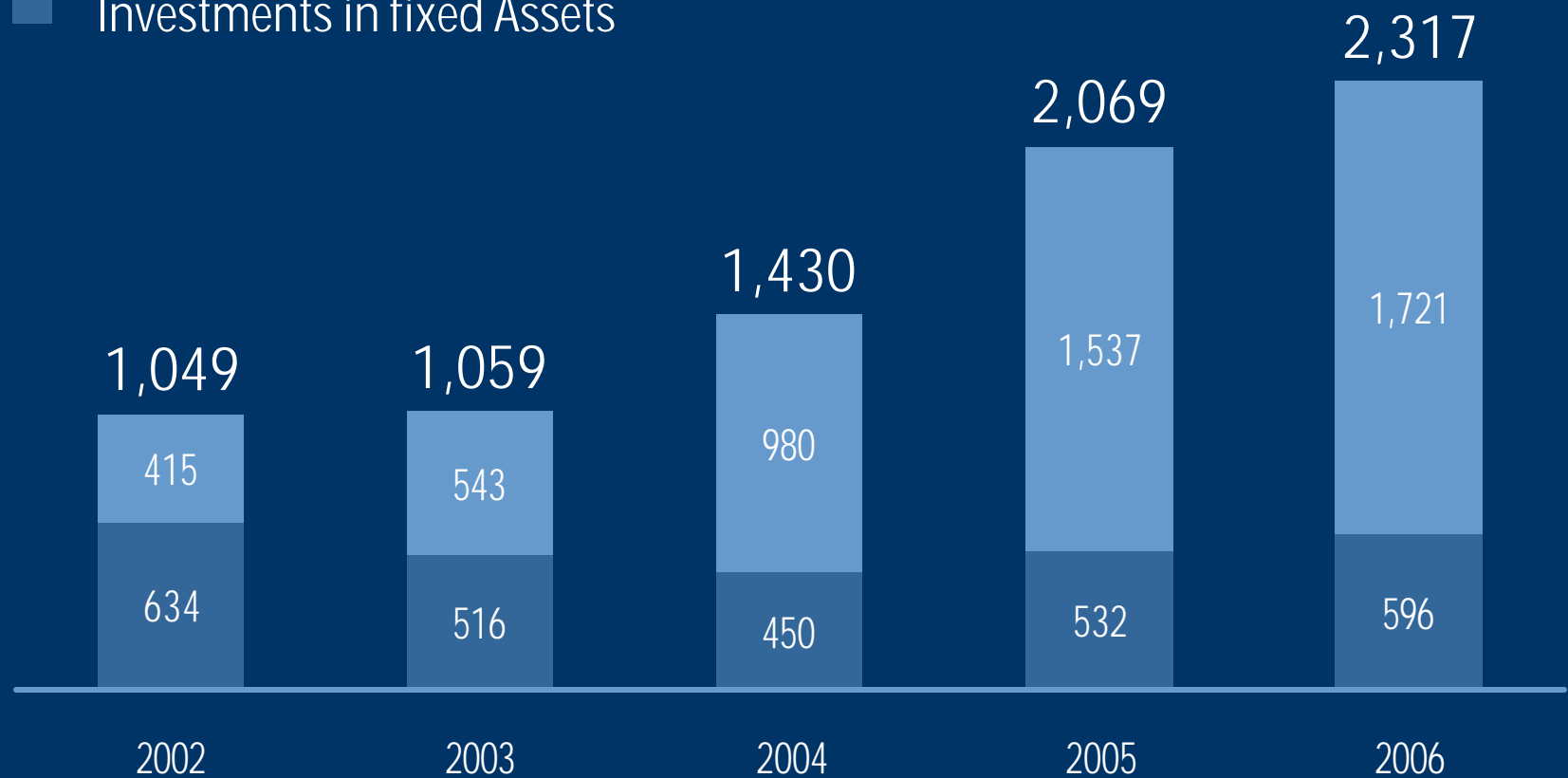
in EUR million

	2006	2005	Change
Net sales	10,574	9,535	+ 10.9 %
Operating income	2,140	1,923	+ 11.3 %
Financial income	102	-35	
Holding income	1	0	
Income before taxes	2,243	1,888	+ 18.8 %
Taxes	-514	-374	
Income after taxes	1,729	1,514	+ 14.2 %

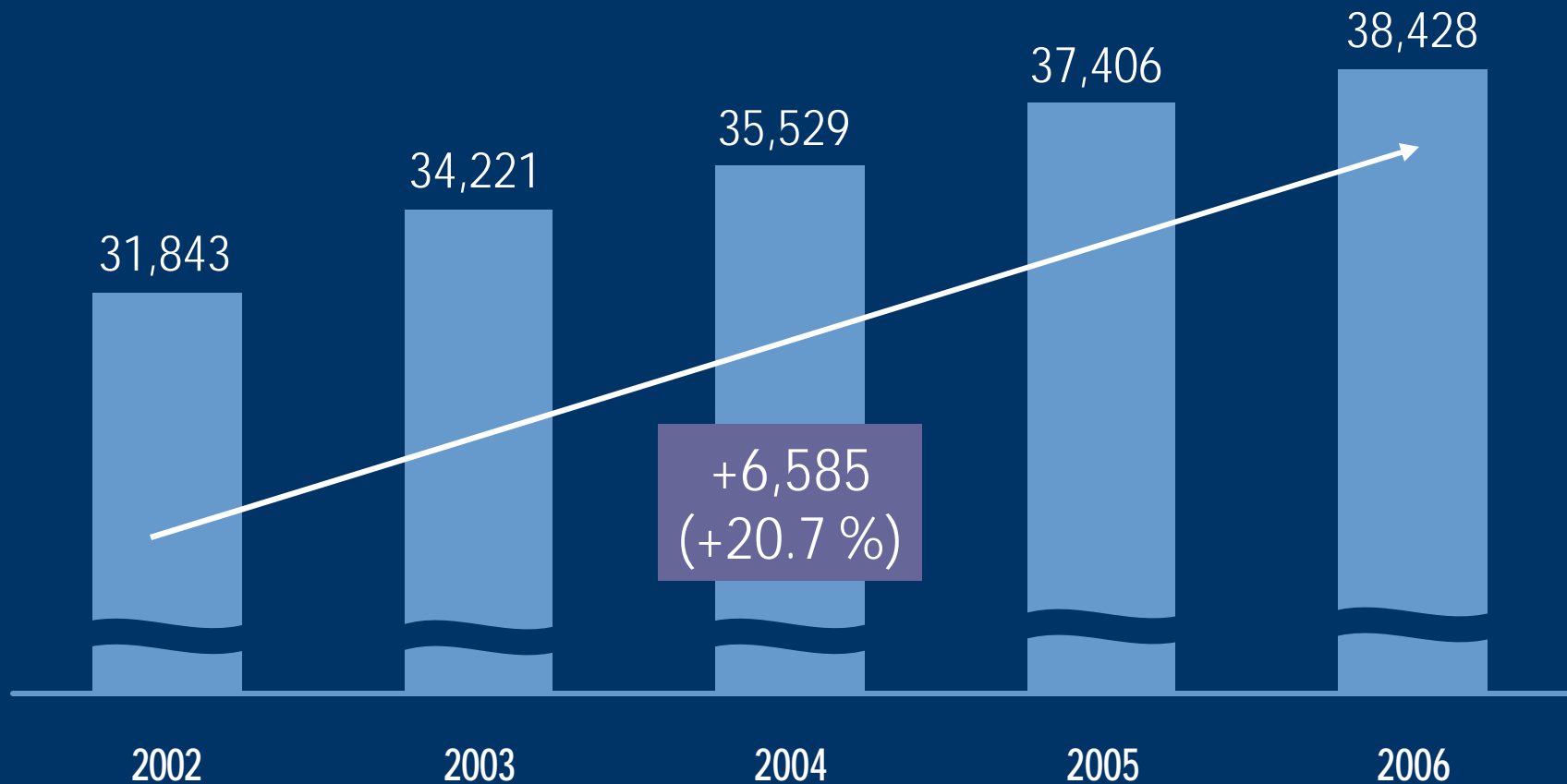
Cash Flow

in EUR million

- Free Cash Flow
- Investments in fixed Assets



Average Number of Employees



Average Number of Apprentices (Germany)

