

INNOVATION @ Boehringer Ingelheim

As a global pharmaceutical company that is successfully delivering innovations for patients, we are continuously exploring ways to achieve our ambition of discovering and developing new medicines that improve patients' lives and create value for all our customers.

Our progressive innovation strategy has been developed to support that ambition and to position Boehringer Ingelheim for the future of healthcare worldwide.

Our blueprint for innovation has been tailored to accelerate the delivery of breakthrough medicines to the patients we serve by integrating research, pre-clinical and early clinical development and external partnering functions. This fusion of expertise combined with a dynamic research approach and an increased emphasis on external collaborations allows us to effectively incubate the most creative ideas and be among the pioneers in emerging fields of medicine.

This vision is supported by industry-leading levels of investment totaling 20 billion euro.*

With an outstanding team, a track record of scientific excellence, patients who motivate us and partners who inspire us, our 'innovation equation' uniquely positions us to meet the scientific challenges we face with conviction.

*Investment designated to 2025.



A **Top 20** pharmaceutical company

12.6 billion euro prescription medicine sales*

*2017 net sales



About **20%** sales invested in research and development of new medicines*

*2017 net prescription medicine sales

4 R&D centers of excellence



Around **8,000** employees in R&D

More than **80 R&D pipeline projects**



Around **530,000** patients in clinical trials†

†2008-2017

Close to **1,300** clinical trials†

†2008-2017



More than **70** key innovation partnerships

50% of pipeline anchored in external innovation



1 GUIDING PRINCIPLE: TO MEET THE MEDICAL NEEDS OF THE PATIENTS WE SERVE

MORE INFORMATION

For more information please visit: partnering.boehringer-ingelheim.com

For partnering contacts please visit: boehringer-ingelheim.com/sites/default/files/Innovation/Partnering/Worldwide_Contact_List.pdf

For Venture Fund information please visit: boehringer-ingelheim-venture.com

For media enquiries please contact Dr. Reinhard Malin: reinhard.malin@boehringer-ingelheim.com; phone: +49 6132 77 90815

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“ Our record of innovations in recent years is proof of our excellent R&D capabilities. Our blueprint for innovation, additional financial resources and increased emphasis on partnerships will further increase our ability to deliver the meaningful breakthroughs our patients and customers need. We offer access to experience gained over 130 years of innovation excellence, long-term research commitments as well as a comprehensive range of tools to support promising research opportunities.

We invite partners worldwide to work with us on developing meaningful medical breakthroughs for patients and society.”



Dr. Michel Pairet. Member of the Board of Managing Directors of Boehringer Ingelheim and Head of the Innovation Unit.

Our Innovation Ambition

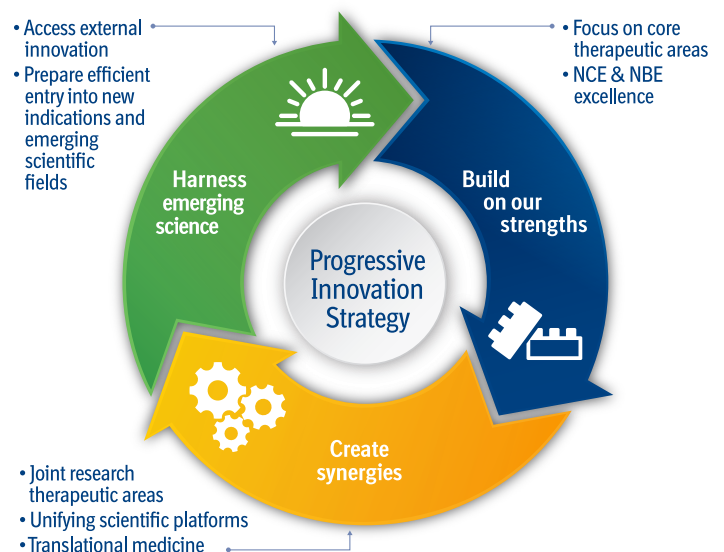
Our innovation ambition is demonstrated through our daily work that delivers new and advanced medicines that improve patients' lives:

1. Developing a portfolio of first-in-class treatments and therapies with breakthrough potential
2. Pursuing cutting-edge research to remain at the forefront of science and technology
3. Working with our talented and creative partners to unlock innovation and create new journeys of discovery.

Progressive Innovation Strategy

Our innovation strategy positions us for the future of healthcare:

1. Building on our strengths in our core therapeutic areas
2. Creating synergies by focusing on unifying scientific platforms and enabling technologies with potential across our core areas
3. Harnessing emerging science within and beyond our therapeutic areas to develop treatments that create new reference points.



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